

## Pricing Effective As Of January 1, 2024

Pricing subject to change with written notice.

## P2 Saleman: Johnny Dudley

## Contact Number: 254-744-8006

| Product              | Tanker FOB Plant | Tanker FOB County | Drum/Tote Plant |
|----------------------|------------------|-------------------|-----------------|
| P2 Stabilizer        | \$2.68           | \$2.96            | \$2.90          |
| P2S1                 | \$2.68           | \$2.96            | \$2.90          |
| P2 CWE-2             | \$3.01           | \$3.29            | \$3.23          |
| (Chip Seal)          |                  |                   |                 |
| P2 CWP               | \$3.01           | \$3.29            | \$3.23          |
| (Cold Weather Patch) |                  |                   |                 |
| P2 ROC               | \$2.83           | \$3.10            | \$3.05          |
| (Road Over Coat)     |                  |                   |                 |
| P2 Rejuvenator       | \$2.68           | \$2.96            | \$2.90          |
| P2 Prime Concentrate | \$1.97           | \$2.24            | \$2.19          |
| P2RTU                | \$1.93           | \$2.20            | \$2.15          |

\*\*All listed prices are per U.S. gallon

\*\*Minimum Tanker Delivery: 5,000 Gallons

\*\*Delivery over 250 miles subject to additional charges

\*\*Demurrage (trucking charge): First 2 hours free, \$80.00 per hour thereafter

\*\*Pump Charge (trucking charge): \$80.00

\*\*Push Charge (trucking charge): \$80.00 per hour

\*\*Return Loads (trucking charge): Subject to charge from delivering freight line

\*\*Smaller Quantities Available, Subject to Freight Differential of \$0.25/gal less than 5,000 gal

Containers available for smaller product amounts

"Tote" Containers (275 gallons size each) cost \$100.00 per container

"Drum" Containers (55 gallons size each) cost \$35.00 per drum

Containers are re-usable and can be rinsed out, brought back and re-filled at customer discretion

Containers priced individually and sold only with orders for material

## Thank you and we look forward to serving all your emulsion needs!

April 8, 2024 (Exhibit #16)

P2Emulsions.com · 516 South McLennan Loop · Elm Mott, Texas 76640 · 254-829-0330